

### REMARKS

Entry of the foregoing, re-examination and reconsideration of the subject matter identified in caption, as amended, pursuant to and consistent with 37 C.F.R. §1.111, and in light of the remarks which follow, are respectfully requested.

Initially, Applicants note with appreciation the indication that claims 1-3, 6-10 and 12-16 are allowed.

Claims 5 and 11 have been amended in response to issues raised in the Office Action. Claim 4 has been canceled without prejudice or disclaimer. Claims 1-3 and 5-16 remain pending in this application.

Claims 4, 5 and 11 were rejected under 35 U.S.C. §112, second paragraph, for the reasons set forth on page 2 of the Office Action. Withdrawal of this rejection is respectfully requested in view of the above amendments and the following remarks.

Claim 4 has been canceled and claims 5 and 11 have been amended to delete reference to "conventional" preservatives and wetting agents. Applicants submit that those of ordinary skill in the tanning industry would be familiar with suitable adjuvants for wetting and preservation.

In view of the above, the §112, second paragraph rejection has been obviated and should be withdrawn.

From the foregoing, further and favorable action in the form of a Notice of Allowance is believed to be next in order and such action is earnestly solicited. If there are any

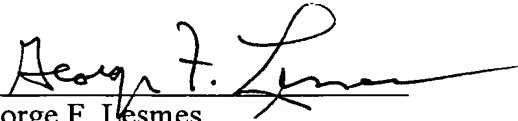
questions concerning this paper or the application in general, the Examiner is invited to telephone the undersigned at (703) 838-6683 at his earliest convenience.

Respectfully submitted,

BUCHANAN INGERSOLL & ROONEY PC

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